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EXECUTIVE PROFILE

Senior Energy & Technology Business Leader with P&L responsibility for \$500M+ revenue, consistently exceeding financial targets through strategic commercial leadership and operational excellence. Expertise in business expansion, change management and building high-performance, multicultural teams. Proven ability to optimize business units and drive continuous process improvement in complex environments

KEY SKILLS

- **Business Leadership & P&L Management** – Full ownership of revenue, cost control and financial optimization
- **Strategic Growth & Transformation** – Leading change initiatives, post-merger integrations, restructuring and enterprise-wide program management
- **Operational Excellence & Lean Management** – Driving efficiency through Six Sigma, Hoshin Kanri and process streamlining
- **Digital Transformation & IT Strategy** – Leading enterprise-wide technology modernization, ERP rollouts, IT-enabled process improvements and organizational program management
- **Data Analytics & Business Intelligence** – Leveraging data-driven insights, KPI dashboards and process automation to improve decision-making and performance monitoring
- **Resource & Workforce Optimization** – Managing large-scale field operations and high-performance teams
- **Financial & Commercial Acumen** – Contract negotiation, cost management and revenue growth strategies
- **Stakeholder & Executive Relations** – Engaging with clients, partners and global leadership teams

PROFESSIONAL EXPERIENCE

General Manager South, East and Central Europe

2025 - present

Ameresco Hellas, Athens, Greece

- Lead Ameresco's business operations across South, East and Central Europe, managing a project portfolio valued at \$550M
- Oversee delivery across on-grid and off-grid solar, battery energy storage systems (BESS), energy communities and building energy efficiency and refurbishment projects
- Reporting directly to the Chief Operating Officer of Ameresco Inc. (USA)

Group Chief Technical Officer

2023 - 2024

Artemis ITS SA, Athens, Greece

- Led Engineering, IT, Program & Project Management and Execution teams across a €180M customer portfolio in Germany, Netherlands and Austria

- Developed and implemented business strategies for growth within existing customers and expansion into new markets and segments
- Enhanced operational capabilities, driving efficiency improvements across the organization

Key Achievements:

- Modernized enterprise data infrastructure by migrating legacy databases to Azure Cloud, integrating Smartsheets and Power BI for real-time KPI dashboards, enabling automated tracking, improved reporting accuracy and data-driven decision-making
- Revamped the Telecommunications department, implementing organizational restructuring and process optimization, achieving a 150% increase in productivity within the first year
- Transformed organizational structure by implementing a program management office (PMO) with Agile frameworks, improving project execution and collaboration
- Exceeded 2024 financial targets, increasing gross margin from 2% to 12% through effective contract management and operational improvements

Resource Operations Leader Europe

2021 - 2023

FieldCore Service Solution International LLC (a GE company), Athens, Greece

- Led the European Resources Organization, overseeing 1,350 field employees, 25 Resource Managers and 3 Resource Operations Directors, effectively managing a \$650M projects and services portfolio
- Partnered with European Segment & Service Directors to enhance strategic workforce planning, demand forecasting and the execution of complex power upgrade and service programs across Europe and globally
- Key member of the European leadership team, reporting to the General Manager of Europe

Key Achievements:

- Delivered business optimization by consistently meeting EHS, Quality, Delivery and Cost KPIs in 2022 and 2023, driving top performance for GE Europe Power Services
- Optimized resource allocation and cost-control amid Russia-Ukraine war and high inflation, capping field engineering rate increases at 1.5%
- Revitalized post-COVID training, tripled field expert hiring and expanded the engineering team by 24% in 2022 despite a competitive talent market
- Led IT-driven workforce planning enhancements, implementing AI-based forecasting models and digitized competency mapping tools to optimize field personnel deployment
- Led site digitalization (Live Outage Program) with real-time monitoring, asset tracking and predictive maintenance, cutting outage durations by 20%.

Quality Director Europe

2018 - 2021

FieldCore Service Solution International LLC (a GE company), Athens, Greece

- Led the Quality & Strategic Program Management framework across Europe, collaborating with regional leadership to drive long-term strategy, operational excellence and continuous improvement
- Member of the European leadership team, reporting to the Global Quality Leader

Key Achievements:

- Spearheaded the establishment of FieldCore's European operations, driving the development, accreditation and successful implementation of new processes to support a large-scale organizational transformation
- Implemented Hoshin Kanri and Agile-driven Lean transformation programs, leveraging digital platforms to provide real-time quality insights and foster continuous improvement across European operations
- Achieved a 75% reduction in cost of poor quality and a 55% increase in customer satisfaction by 2021

Power Services Country Manager, UK & Ireland

2015 – 2018

General Electric International Inc. (GEII), Bracknell, UK

- Led a \$300M portfolio and managed a 185-person workforce, overseeing full O&M of 4 power plants (2,200 MW total capacity)

- Managed a diverse customer base of national and international power operators, including RWE, EON, EDF, SSE, Centrica, ESB, Intergen, Vitol, Exxon, Chevron, Rusal and Sembcorp

Key Achievements:

- Re-engineered & transformed the UK&I services organization post-GE's Alstom Power acquisition (2016), ensuring smooth integration
- Consistently exceeded financial targets (2015–2017) in revenue & operating margin while maintaining high reliability & safety standards

Power Services Country Manager, Greece & Cyprus

2010 – 2014

General Electric International Inc. (GEI), Athens, Greece

- Led GE Power Services business portfolio in Greece & Cyprus with full P&L ownership
- Developed and executed growth strategies in a challenging economic environment

Key Achievements:

- Expanded revenue tenfold to an annual average of \$80M and grew backlog by 50%, securing \$250M in new commitments
- Recognized with multiple GE leadership awards for exceptional growth and execution:
 - 2011 & 2012: Regional General Manager Growth Award
 - 2013: VP Generating Greatness Award for the Vassilikos recovery project in Cyprus

Operations Director, Member of Alstom Grid Hellas Board of Directors

2005 – 2010

Alstom Grid Hellas SA, Athens, Greece

- Led Operations for Greece & Cyprus, overseeing Tendering, Engineering, Project Execution, Service, Quality and Sourcing, with full P&L responsibility.
- Served as a Board Member, driving business strategy and operational efficiency

Key Achievements:

- Transformed the business from a product-oriented model into a fully ISO 9001-certified project organization
- Led end-to-end execution of major infrastructure projects, including the design, supply, installation and commissioning of wind farms, overhead and cable transmission and distribution lines, Air and Gas-insulated substations, as well as the Energy Market System for the Transmission System Operator (HTSO).

Manager, Airport Solutions and Security Systems

2000 – 2005

Siemens SA, Athens, Greece

- Led the Airport Solutions and Security Systems division, managing business operations, strategic growth and full P&L responsibility
- Oversaw business development, tendering, contract management, engineering, project execution and service delivery

Key Achievements:

- Scaled the department from 5 to 85 professionals, establishing it as Siemens' global Centre of Competence (CoC) for Security and Command & Control Systems, achieving ISO 9001 certification
- Secured the €52M contract for the Doha 2006 Asian Games Physical Security Systems
- Delivered Athens 2004 Olympic Security Systems €55M contract for the Ministry of Public Order

ADDITIONAL RELATED EXPERIENCE

Aviation Operations Manager Georgia & South Europe Project Manager, BP, Greece

- Launched Air BP operations and oversaw the construction of a new Aircraft Refuelling Installation in Tbilisi, Georgia, including the development of new operational, financial and business processes

- Implemented a unified IT and Accounting Business Framework across all SE Airports
- Oversaw various aviation fuelling infrastructure projects, including the launch of the Into-Plane Fuelling Handling Services at the new Athens International Airport

Aviation Systems Engineer, BP, Greece

- Responsible for the operational oversight of eight Greek airport refuelling installations and the management of Air BP's computer and accounting systems

Software Project Manager and Designer, MJC², UK

- Responsible for the design and development of manufacturing scheduling systems and distribution optimization solutions

ACADEMIC RECORD

MSc in Digital Communications and Signal Processing with Distinction

Electrical & Electronic Engineering, *Imperial College, University of London*

MEng in Electrical and Computer Engineering with Distinction

Department of Electrical and Computer Engineering, *National Technical University of Athens*

BSc in Economics

Department of Economics, *National and Kapodistrian University of Athens*

PROFESSIONAL DEVELOPMENT

2025	Program Management Professional (PgMP)®, PMI
2025	Generative AI Mastermind, Outskill GrowthSchool
2017	Thinking Like a Digital Industrial Leader, GE, London
2016	Realizing Meaningful Change, GE Crotonville, NY
2014	Change Acceleration Process – Management of Change, GE, Munich
2013	Strategic Leadership Skills for Country Managers, GE, Dubai
2012	Six Sigma Green Belt Certification. Total Quality Lean Six Sigma, GE, Florence
2011	Advanced Leadership Course, GE, Ashridge Business School, UK
2011	Breakthrough Leadership, GE, Munich
2009	Situational Leadership & Performance Evaluation, Alstom Grid Hellas, Athens
2009	Management & Leadership, Hamilton Davenport & Partners, Madrid
2001	Management Program in Culture, Leadership and Business Strategy, Siemens, Athens
2000	Management of Change and Breakthrough Performance, BP Greece, Athens
1999	Media Training, PubliCom, Hill & Knowlton, Athens
1999	Decision Making, Investment Appraisal & Accounting, BP Greece, Athens

LANGUAGES

Greek	Native language
English	Full professional proficiency. Cambridge Proficiency Certificate with grade A

ADDITIONAL INFORMATION

- Holder of a 4th Grade Greek State Degree in Electromechanical and Industrial / Energy Projects and of a 3rd Grade Greek State Degree in Hydraulics Projects